



Hogan
Lovells

About
Hogan Lovells



Who is Hogan Lovells?



One of the top 10 largest law firms in the world



Ranked as one of the most innovative law firms by the Financial Times



On the move – embracing change and adapting to fast-moving markets with a global mindset, industry focus, problem-solving attitude, and a collaborative approach



Over 800 partners globally and 2,500 lawyers



We can trace our roots back more than 100 years



One of the world's top five law firm brands

What do we do?

We cover all the areas that matter to clients with unrivalled depth, breadth and strength across corporate, finance, energy and projects as well as an outstanding reputation for our disputes, regulatory, competition and intellectual property practices. Being good at the law is not enough – we know and understand the industries in which our clients operate.

Where are we based?

Strengths

Unrivalled footprint – genuine transatlantic and pan-pacific strengths and depth of skills and experience

80

Nearly 80 different languages spoken

54%

54% of our client work involve three or more countries

6,000

6,000 people globally, across 49 offices covering six continents

Global balance

Our global footprint is based on a transatlantic and pan-pacific balance that really sets us apart – 45% of our business is in the Americas; 45% in UK & Continental Europe; 10% Asia Pacific & Middle East



What should you expect?

Creative solutions

We deliver creative solutions to complex problems in a practical way. We do this by leveraging our global and local knowledge and our vast experience of advising in highly regulated sectors and markets.

Insight

Change is happening faster than ever. To stay ahead, you need to anticipate what's next. Whether that change brings opportunity, risk, or disruption, we can ensure you are ready.

Commercial advice

We are straight talking. We deliver clear and practical advice that gets the job done.

Efficiency

We make significant investments in technology and talent, ensuring that we can provide you with the most innovative and cost effective solution every single time.



Our global practices and sectors





A low-angle shot of a series of flagpoles against a clear blue sky. The poles are silver and extend from the bottom left towards the top right. Various flags are flying from the poles, including the flag of the United Kingdom (Union Jack), the flag of the United States of America, and several other national and organizational flags. The flags are waving in the wind.

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Spotlight on:

our global corporate practice

- We cover the full spectrum of corporate transactions, governance matters, and capital raising that is critical to business in today's global marketplace
- We handle many of the most complex transactions and significant business matters on behalf of leading companies and financial institutions around the world
- From fund formation to buy-out, portfolio management through to exit, our global private equity team has extensive experience advising private equity sponsors and investment funds on their investments, co-investments and exits
- We have a keen understanding of the IPO life cycle – from conducting due diligence, to dealing with regulators, and defining underwriting terms to marketing, pricing and selling – and we support our clients every step of the way



Spotlight on:

our global finance practice

- Our clients range from blue chip corporates and private equity sponsors to lending institutions that include banks, governments and government agencies, insurance companies, funds and other financial institutions
- Our diverse banking group acts on innovative transactions involving leveraged and acquisition finance, trade and commodity finance, real estate finance, syndicated lending, funds lending, Islamic finance and asset finance
- Our restructuring and insolvency lawyers advise all stakeholders in high profile and award winning restructuring and insolvency cases



400

400 finance lawyers, including
over 135 partners

US\$76bn

Our global capital markets team advised
on 168 debt related transactions with a
combined value of US\$45bn during 2017

1,000 years

Our global infrastructure, energy,
resources and projects practice has over
1,000 years of combined experience

US\$250bn

Advised on infrastructure deals worth more
than US\$250bn in the past three years

A black and white soccer ball with dark blue or black hexagonal patches is positioned in the foreground on a lush green grass field. In the background, a soccer goal is visible, and a player in a dark jersey is blurred, suggesting motion. The scene is brightly lit, likely by sunlight, creating a warm and vibrant atmosphere.

700

Our litigation, arbitration and employment practice has over 700 lawyers, including more than 200 partners globally

50 Fortune 100

Of the top international corporations, we've advised 50 of the Fortune 100, 34 of the FTSE 100, and 17 of the DAX 30, often on high-stakes, bet-the-company litigation

Spotlight on:

our global litigation, arbitration and employment practice

- We effectively guide clients through courts, tribunals, and government investigations across the globe
- Our multilingual international arbitration team works across continents to resolve large, complex, high-value international disputes through commercial or investment treaty arbitration
- Our award-winning investigations team handles asset-recovery and issues relating to enforcement, whistle-blowing, bribery and corruption investigations, criminal liability, and regulatory violations

Spotlight on:

our global intellectual property practice

- Many of our lawyers hold advanced degrees in science and engineering, helping us to fully appreciate the products and processes in traditional industries, as well as emerging ones
- Brand management is at the heart of what we do. From prosecution to enforcement, strategy to litigation, our 240 trademark professionals have got it covered
- Whether it's patent expiry or patent trolls, our team of litigators will vigorously defend your position. Our team of patent prosecution and licensing professionals also help you create and grow
- Our global copyright experience can be your asset and we have a well-deserved reputation for standing tall in high-profile copyright disputes

400

With 400 IP professionals worldwide, we combine a global outlook with local knowledge across the life cycle of IP assets

Top 100 brands

Our team represents more than half of the world's top 100 brands (Financial Times, 2017)



300 lawyers

Our government regulatory practice group has over 300 lawyers across the major policy-making centers of the world, including Washington, Brussels, London, and Beijing





Spotlight on:

our global government regulatory practice

- Our global team brings together deep regulatory knowledge and policy advocacy experience with local insight. We deliver results on a local or international level
- We have worked with many of the world's largest companies on their most challenging regulatory issues
- We are one of the few firms that can handle large, varied and complex international trade matters in every major world market
- We don't just know the government agencies and authorities clients have to deal with – we've been part of them. A number of our regulatory lawyers have held senior positions in government and thus truly understand how regulation works

Spotlight on:

our industry sector knowledge



Automotive and Mobility

We are advising virtually every major manufacturer and the leading automotive suppliers, placing us at the forefront of this sector's most critical trends and developments.



Consumer

We bring together over 120 lawyers from our practice area groups to advise across the entire consumer goods sector. This ranges from food and beverages, fashion and cosmetics, computer games and electrical products, to marketing services.



Diversified Industrials

Our diversified industrial clients operate in a complex environment, across a number of industry sectors, requiring sophisticated legal solutions. At Hogan Lovells, we are able to draw upon our wide industry sector experience and first class legal skills to offer our clients innovative solutions to the challenges and opportunities facing globally integrated diversified industrial organizations.

In 2016 we launched a Cyber Risk Services business unit – a dedicated unit of technical and risk professionals who work side-by-side with the Hogan Lovells cyber risk team.





Education

From regulatory compliance and transactional negotiation to intellectual property protection and representation in disputes, we provide you with innovative, multidisciplinary, and global education-related advice and representation.



Energy and Natural Resources

Our Energy and Natural Resources Group is one of the largest of any law firm, with over 500 lawyers advising on all aspects of energy and resources transactions – from project development, production, financing and project disputes.



Financial Services

One third of our business involves advising financial institutions and other financial services market participants. We work across all major market sectors, including retail and investment banks, intermediaries, peer-to-peer lenders, FinTech companies, alternative lenders, asset managers, infrastructure providers, as well as industry bodies and regulators.





Insurance

More than 220 lawyers worldwide. Whether you are a life or non-life insurer; primary insurer, reinsurer, or intermediary; PLC, mutual/friendly society; or public insurer, we have the whole market covered. We have advised well over 100 insurance and reinsurance groups across the full spectrum of contentious and non-contentious matters.



Life Sciences and Healthcare

More than 450 life sciences lawyers across the globe. We work with innovators of all sizes, anywhere in the world, from cutting-edge start-ups and boutique venture funds to world-renowned research institutions and health systems to global biopharmaceutical conglomerates.



Real Estate

More than 400 lawyers globally advising real estate industry clients across four continents. We can advise across the entire property lifecycle. Whether you are an investor, developer, financier or an occupier of property, we have built a global practice based on a deep understanding of real estate assets. Everything from fund raising to joint ventures, acquisitions and disposals, development, financing, restructuring and disputes. We have a passion for property – the world's largest asset class.



Technology, Media and Telecoms (TMT)

For the TMT sector the only constant is change. Our global team of over 400 lawyers works with many of the industry leaders, start-ups and new entrants on a wide range of transactions and industry issues, from data protection to drones.

Our global network





5th

We have one of the strongest networks in Asia Pacific and are the fifth largest international law firm in the region

3rd

We are the third largest international firm in China





250+ lawyers

Including over 55 partners

Spotlight on:

Asia

- On the ground in Asia for 35 years after establishing our Hong Kong office in 1982. We understand the cultural nuances at play in different countries across the region and apply this insight to provide locally viable solutions
- Based in Beijing, Hanoi, Ho Chi Minh City, Hong Kong, Shanghai, Singapore, and Tokyo
- We also have a presence in Indonesia through an association with Dewi Negara Fachri & Partners (DNFP)
- On 30 September 2016, we became one of the very few major international law firms to enter into an association in the China (Shanghai) Free Trade Zone. Established with PRC law firm Fujian Fidelity Law Firm, the association allows us to offer integrated international and domestic Chinese legal advice for the first time

Spotlight on:

Australia

- Our team is led by market-leading lawyers with significant experience supporting Australian clients and global clients across all major industry sectors
- Our focus on corporate, finance, energy and resources, projects and infrastructure, business restructuring and insolvency transactions provides clients with the spread of expertise most relevant to their interests
- Our global reach combined with our local expertise and our seamless approach to working sets us apart





Opened in
July 2015

Spotlight on:

Continental Europe

- We have offices in Paris, Munich, Dusseldorf, Hamburg, Frankfurt, Milan, Rome, Madrid, Alicante, Brussels, Amsterdam, Luxembourg, Moscow, Warsaw, Budapest, and Zagreb
- We are highly experienced in solving complex and cross-border issues and span a broad range of practice areas and sectors, including corporate, finance, intellectual property, litigation and regulatory, TMT, life sciences, energy, financial services, automotive and mobility, and consumer
- We have significant presence in all the main business centres of Continental Europe





750+ lawyers

Over 750 lawyers in 14 offices
and two associated offices,
spanning 10 languages,
cultures and legal systems

Our single largest office

Our London office is the firm's single largest office and we act for the world's largest corporations and financial institutions



Spotlight on: UK

- London has a reputation as an important center for financial services, corporate transactions, and disputes. And so do we
- Our London office is a critical part of our global business
- We understand the City, we know the regulators, and we are accomplished at working in highly regulated sectors, such as financial services, energy, and life sciences



Spotlight on: U.S.

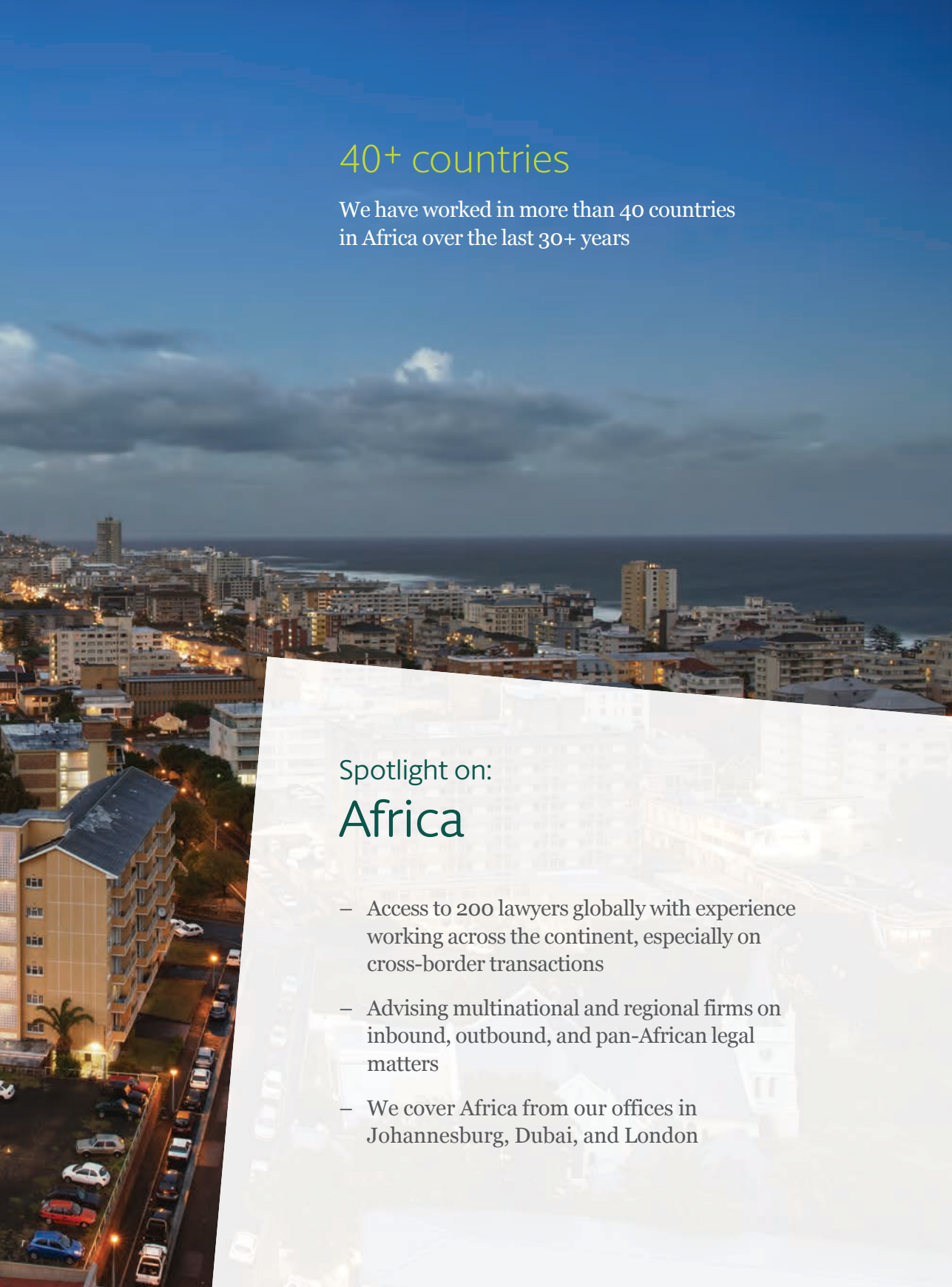
- One of the few firms with broad experience across corporate, finance, litigation, regulatory, and intellectual property
- Regularly at the forefront of the latest market developments – drones, data privacy, cyber risk, connected cars, energy policy, blockchain, Internet of Things, and digital health
- Clients really value what we do – our regulatory practice was ranked number one in the U.S. by clients for three years in a row, and we ranked in the top five global firms (Acritas)
- Our corporate and finance teams have advised on some of the world's largest deals
- Access to some of the most senior and knowledgeable lawyers in the U.S. e.g. Warren Gorrell and Bill Curtin (past Dealmakers of the Year), Neal Katyal (former U.S. Acting Solicitor General), James McGovern (former Chief of the Criminal Division of the U.S. Attorney's Office, Eastern District of New York), Stephanie Yonekura (former Acting U.S. Attorney for the Central District of California)

An aerial photograph of the New York City skyline at sunset. The Empire State Building is the most prominent structure on the left, its spire reaching towards the sky. The city is densely packed with various skyscrapers and buildings, their windows reflecting the warm orange and yellow light of the setting sun. The sky transitions from a deep orange near the horizon to a clear blue at the top. The overall scene conveys a sense of a bustling, iconic urban environment.

1,000+ lawyers

1,000+ lawyers including more
than 400 partners across 14 offices





40+ countries

We have worked in more than 40 countries
in Africa over the last 30+ years

Spotlight on:
Africa

- Access to 200 lawyers globally with experience working across the continent, especially on cross-border transactions
- Advising multinational and regional firms on inbound, outbound, and pan-African legal matters
- We cover Africa from our offices in Johannesburg, Dubai, and London

Three decades

Active in the Middle East for
more than three decades



Spotlight on: Middle East

- Pan-Middle East and North Africa coverage from our hub in the Dubai International Financial Centre
- Full service practice, highly regarded for corporate, finance, projects, and dispute resolution
- A top-tier team for Islamic finance



Spotlight on:

Latin America

- Five offices on the ground – Caracas, Mexico City, Monterrey, Rio de Janeiro, and São Paulo – marking our commitment to one of the most dynamic regions in the world
- One of the few firms with broad experience across corporate, finance, litigation and arbitration, and regulatory matters





25 partners

25 partners and nearly 100 lawyers
steeped in the local language and
legal system



Justice, equality, and opportunity

Giving back to communities and society is fundamental to good business. And, it's part of our core. We are advocates for justice, equality, and opportunity.

25

Everyone at Hogan Lovells is asked to volunteer at least 25 hours a year as part of their normal work duties. Around the world, our people are making a difference through pro bono activities, community investment, and social justice

599,150

Over the past five years, our people gave more than 599,150 hours to pro bono and citizenship, supporting civil rights, environmental protection, discrimination, housing rights and a host of other life-changing causes

Industry plaudits and awards

Ranked as one of
the most innovative
law firms in North
America, Europe
and Asia Pacific

*Financial Times Innovative
Lawyers Awards, 2017*

Performer Law Firm

BTI Consulting, 2017

Privacy & Data
Security Team
of the Year

Chambers USA, 2017

Recognized for CSR
Innovation for our
10-year partnership
with the Royal
British Legion

*Legal Week Innovation
Awards, 2017*



International
Intellectual Property
Law Firm of the Year

*Asian Legal Business Japan Law
Awards, 2017*

Technology, Media and
Telecommunications
Law Firm of the Year

*Asian Legal Business Hong Kong
Law Awards, 2017 and China Law
& Practice Awards, 2017*

Recognized as one
of the Elite Firms
in Latin America

Latin Lawyer, 2017



What the market says

“Their resources are excellent, they deliver to timetables and they work very hard.”

Chambers Global, 2017

“They are very engaged, very client-focused and very much on top of topics here in the region.”

Chambers Asia Pacific, 2017

“We found them to be extremely knowledgeable, very commercial and very hard-working.”

Chambers UK, 2017

“They do everything right; they are very responsive and brilliant lawyers.”

Chambers USA, 2017

“What I would highlight is the fact that they know well how the industry is organized, so they're often coming up with good suggestions on things that could be thought about based on what others are doing.”

Chambers Europe, 2017

“Hogan Lovells is our trusted firm and we value the efficient, high-quality service. The lawyers work hand in hand with us, no matter the time of day or area.”

Chambers Latin America, 2017



Alicante
Amsterdam
Baltimore
Beijing
Birmingham
Boston
Brussels
Budapest
Caracas
Colorado Springs
Denver
Dubai
Dusseldorf
Frankfurt
Hamburg
Hanoi
Ho Chi Minh City
Hong Kong
Houston
Jakarta
Johannesburg
London
Los Angeles
Louisville
Luxembourg
Madrid
Mexico City
Miami
Milan
Minneapolis
Monterrey
Moscow
Munich
New York
Northern Virginia
Paris
Perth
Philadelphia
Rio de Janeiro
Rome
San Francisco
São Paulo
Shanghai
Shanghai FTZ
Silicon Valley
Singapore
Sydney
Tokyo
Ulaanbaatar
Warsaw
Washington, D.C.
Zagreb

Our offices
Associated offices

www.hoganlovells.com

"Hogan Lovells" or the "firm" is an international legal practice that includes Hogan Lovells International LLP, Hogan Lovells US LLP and their affiliated businesses.

The word "partner" is used to describe a partner or member of Hogan Lovells International LLP, Hogan Lovells US LLP or any of their affiliated entities or any employee or consultant with equivalent standing. Certain individuals, who are designated as partners, but who are not members of Hogan Lovells International LLP, do not hold qualifications equivalent to members.

For more information about Hogan Lovells, the partners and their qualifications, see www.hoganlovells.com.

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