



Major, Lindsey & Africa, the global navigator of legal careers, is the world's leading legal search firm. For more than 35 years, we have helped match corporations and law firms with exceptional legal talent. With 25 offices around the world, plus two affiliated entities and one strategic alliance, we are well-positioned to assist both our local and global clients meet their legal hiring needs. Our proprietary database of over 750,000 lawyers and with more than 200 experienced legal search consultants – 70% of whom are former lawyers – allows us to provide our clients with the best access to legal talent anywhere. Legal recruiting is all we do. In 2017, we completed 296 in-house counsel searches globally, including 52 for general counsel, and 1,125 lawyers in total including law firm assignments.

ASIA PACIFIC CAPABILITIES

Major, Lindsey & Africa established its Asia Pacific headquarters in Hong Kong in 2000 and has since opened offices in Tokyo, Sydney, and Singapore. We also have established an affiliated office in Beijing and a strategic alliance in Seoul. We handle search assignments in China, Hong Kong, India, Australia, New Zealand, Taipei, Manila, Seoul and Singapore. With offices worldwide, MLA is uniquely positioned to carry out cross-border assignments that require a local understanding of clients, candidates and business practices.

OUR PRACTICE AREAS

In-House Practice

- Serving U.S. and European multinationals and financial services organisations as well as local companies
- Focusing on Senior level: Asia Pacific General Counsel, Regional Counsel, Senior Compliance Counsel
- Excelling in the placement of a client's first legal hire or first Asia Pacific legal hire
- Near 100% close rate for retained searches
- Leveraging our global platform to access key decision-makers in our searches that include: Global General Counsel, Global Heads of Human Resources, and key business personnel in Asia Pacific and overseas. We also leverage a world class team of consultants dedicated to working only with law firm partners.



Private Practice

- Opening more Asia Pacific offices for U.S. law firms than any other recruiting firm (16 offices at last count)
- Providing advice on market entry, strategic expansion, restructuring, marketing and business development
- Recruiting partners, partner teams and associates
- Establishing Hong Kong Law practices for Sullivan & Cromwell; Gibson Dunn; Cleary Gottlieb Steen & Hamilton; and Milbank, Tweed, Hadley & McCloy.

Financial Services

- Serving global banking institutions, private equity groups and hedge funds
- Placing General Counsel, Regional Counsel, Heads of Compliance, Compliance and Regulatory Counsel throughout Asia Pacific

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