



& PARTNERS

INNOVATIVE LAWYERS

INNOVATIVE LAWYERS



ABOUT US

LNT & PARTNERS (“LNT”) is a major full-service independent Vietnam law firm, which focuses on advisory and transactional work in the areas of corporate and M&A, competition, pharmaceutical, real estate, infrastructure and finance as well as complex and high-profile litigation and arbitration matters. The firm is among Vietnam’s most prominent, representing a wide range of multinational and domestic clients, including Fortune Global 500 companies as well as renowned Vietnamese listed companies.

LNT has set a high benchmark for providing highly innovative and effective legal services. In 2015 and 2016, it was the only firm based in Vietnam listed among 25 Asian law firms as FT25 - Innovative Lawyers by Financial Times. In 2014, it was awarded Vietnam Deal Firm of the Year by Asian Legal Business (ALB), a Thomson Reuters Company. Through its continued success in negotiating complex deals and resolving high-stakes disputes, the Firm is widely recognized for its legal prowess in both transactional and litigation matters.

LNT maintains a highly-qualified team of over 60 professionals with international experience and connections. Together, we bring a wide diversity of legal and business experience from public to private practice. Our team is distinctive in our commitment to creating pragmatic solutions that bridge the gap between law and commercial reality. Our lawyers have received accolades from leading legal publications, including Legal 500, IFLR1000, Chambers Global, AsiaLaw and Asian Legal Business.

LNT headquarters are located on level 21 of the Bitexco Financial Tower, the tallest building in Ho Chi Minh City situated right in the heart of the Central Business District. Our Hanoi branch is located on level 12 of Pacific Place, a world-class building strategically situated in the center of Hanoi.



OUR LAWYERS

The law is our expertise.

All of our partners have at least 15 years of legal experience. Two of them were Judges from Supreme Court and High Court. Our lawyers have worked extensively on cross-border transactions involving other key legal jurisdictions such as Japan, Korea, ASEAN, Europe, and the US.

At LNT & Partners, we pride ourselves on our ability to leverage the law in our clients' favor, our ability to tap into our networks in the legal and business community for our clients' benefit, and our ability to earn our clients' trust. We are highly capable of providing legal insight and interpretation of local laws and policies.

OUR NETWORKS

The right resource is critical.

We distinguish ourselves through our ability to work effectively with local business leaders and authorities to accomplish our clients' business goals.

Our clients are among the largest and most prominent investors in Vietnam. We therefore naturally have strong strategic relationships with key decision makers in various industry sectors. We leverage this extensive network of contacts to maximize our clients' interests. Many of our lawyers hold leadership positions in lawyers' association and advisory group to the government and its ministries.



EARN YOUR TRUST

We value long-term relationships.

Our clients trust us with their important legal matters. Trust is one of the key driving forces behind our ability to handle some of the most sophisticated matters in Vietnam across all our practice groups such as Metro Line Highway, aircraft finance, oil and gas, the Consumer Electronics complex and other infrastructure projects. Along with our clients' trust, we also earn the trust of society from our pro bono works and law-making advisory activities. Our lawyers are among well known experts of the National Assembly and the Government.

Likewise, our clients have entrusted difficult and complex litigation and arbitration matters to us. LNT & Partners stands out as an internationally recognized firm with a unique track record in ICC international arbitration, and has participated in several landmark cases.

“Very supportive, extremely knowledgeable and capable regarding local law.”

CHAMBERS AND PARTNERS 2016



RANKINGS & AWARDS

LNT & Partners' core five practice groups have been recognized by major regional and international commentators such as Legal 500, International Financial Law Review and Chambers Asia for several years. The Firm is also the one to look for in M&A, competition, pharmaceuticals and dispute resolution.

In 2015 and 2016, LNT & Partners was the only law firm in Vietnam ranked among 25 Asian law firms as FT 25 - Innovative Lawyers by Financial Times. At the same time, the firm was awarded National Law Firm Of The Year by Asialaw Profile and Firm Of The Year 2015 by Asian-MENA Counsel.

In 2014, the Firm was awarded the title of Vietnam Deal Firm of the Year 2014 by Asian Legal Business, a Thomson Reuters Company, for major deals advised, ranging from MRT, complex electronics, to FPSO. We are the third local law Firm ever to win this title in its history.

Our lawyers have been recognized internationally by the following prestigious publications and organizations:



Innovative Law Firm in Asia-Pacific – 2016, 2015 By Financial Times



Vietnam Deal Firm of the Year – 2014
Asian Legal Business (ALB), a Thomson Reuters Company



Ranked Law Firm for:
- Banking & Finance (2010 – 2016)
- Corporate and M&A (2009 – 2016)
- Projects, Infrastructure & Energy (2012 – 2016)

Recommended for Banking & Finance (2010 – present)



Asian-MENA Counsel
- Firm of the Year 2015 for:
• Anti-Trust/ Competition
• Insurance
• Life Sciences
• Litigation and Dispute Resolution
• Taxation
- Honorable mention 2012 – East West Highway Project and Thu Thiem Tunnel



2nd Tier in Corporate and M&A – 2015

Recommended Law Firm for:

- Banking & Finance (2013 – 2014)
- Corporate and M&A (2012 – 2014)
- Dispute Settlement (2012 – 2014)
- Tax (2014)

Leading Law Firm – 2014



Asialaw Asia-Pacific Dispute Resolution Award 2015

- National law firm of the year
- Disputes star of the year



Recommended Law Firm for:

- Financial and Corporate – 2015
- Energy and Infrastructure – 2014, 2015

Recognised Firm 2014

Recommended Law Firm for: M&A, Banking and Finance



Employer of Choice (2012 - 2016)

Asian Legal Business (ALB), a Thomson Reuters Company



Asialaw 2016 – Outstanding Firm



Asialaw 2015 – Highly Recommended Law Firm

Leading Lawyers – Asialaw Profile – 2014, 2015



The Asian Lawyer's Emerging Markets Awards -2014

Ranked in Dispute Resolution, M&A, TMT and Real Estate



Leading Firm by Tax Directors Handbook 2014

In 2012, one of our partners was one of only five lawyers countrywide to be awarded Lawyer of the Year by the Ministry of Justice's Vietnam Law Journal.

“Their knowledge of local government, regulatory approval systems, authority structures and application procedures was incredibly good.”

CHAMBERS AND PARTNERS, 2016

“LNT & Partners has an innovative approach and entered into a short-term alliance in May 2015 ... to further develop M&A practice. The team regularly assists Vietnamese companies moving into foreign markets...”

LEGAL 500, 2016

“LNT & Partners has an impressive multinational client base and is a popular choice for Korean companies operating in Vietnam; clients include a number of global players, notably in the pharmaceuticals industry.”

LEGAL 500, 2016

“Le Net is praised by clients for being “both academic and practical. Head of department Nguyen Ha Quyen Hoang is “able to give a clear picture of the issues and suggest solutions quickly.”

CHAMBERS AND PARTNERS, 2015

CORPORATE

Our clients' business is our business. Ranging from anti-trust compliance, tax planning, corporate structure, issues of corporate governance or employment disputes, at LNT & Partners, we have our clients covered. Our corporate lawyers bring with them years of professional excellence and experience with tax planning as well as industry knowledge, to deliver leading edge solutions in Vietnam's highly-regulated corporate environment. Thanks to our team's strong relationships with industry regulators, we have often been recognized for our ability to effectively advise on the legal and political dimensions of our clients' business strategies.

In our M&A practice, no transaction is too large or too small. Indeed, we thrive on big numbers. Our team has been behind some of the largest investment and commercial transactions in Vietnam and in total has been at the forefront of billions of dollars' worth of investment. We take the complexity out of these transactions to ensure that our clients are walked through each step of the process.

LNT & Partners is known for its particularly strong practice of M&A advisory where the firm advised on significant multi-million and multi-billion dollar M&A transactions. The Firm was awarded Deal Firm of the Year by Asian Legal Business in 2014, FT25 - Innovative Law Firm by Financial Times in 2015 and was among the top three local law firms that have been ranked highly by Legal 500 for Corporate and M&A in 2015.

Main specialties

M&A
Antitrust and Competition
Bankruptcy
Compliance
Employment and Benefits
Foreign Investment
Insurance
Tax
Restructuring

Representative matters

Advised a multinational electronics company in the application process for unprecedented preferential tax schemes, as well as construction of a manufacturing plant in Saigon Hi-Tech Park worth more than a billion dollars;

Advised a major Japanese trading company in obtaining a special license which exempts the holder from further acquiring HS codes for trading goods;

Advised a Japanese HR giant in acquiring a Vietnamese HR giant (along with its well-known job search website) which included significant IP components;

Advised an English hypermarket chain in Vietnam in an acquisition strategy between Thai and Japanese acquirers and liaised and led negotiations with the acquirers.



“Excellent litigators”.
CHAMBERS AND PARTNERS, 2016

*“ ‘Very impressive’ team provides ‘prompt and excellent’ advice ...
Practice head Thi Kim Vinh Nguyen and Van Su Tran are the key
names.”*

LEGAL 500, 2016

DISPUTE RESOLUTION

Our litigation team boasts some of the strongest judicial minds in Vietnam, including former Judges of the Supreme Court and High Court, who have keen insight into the intricacies of a wide array of legal areas. Our international arbitration team is bolstered by recognized foreign-trained practitioners who have acted in significant or landmark disputes.

LNT & Partners is the first and only local firm that had a leading counsel role in a major and complex ICC construction arbitration in Hong Kong.

At LNT & Partners, our approach is to ensure that our clients' commercial disputes are resolved in the most time and cost efficient manner as possible. To this end, our team actively promotes and explores alternative dispute resolution practices, including mediation and conciliation, so as to avoid costly litigation and international arbitration. However, where litigation or arbitration is unavoidable, our team has significant experience in representing clients in some of the most high profile litigation and arbitrations in the country.

Main specialties

Arbitration
Enforcement
Conciliation /Reconciliation
Mediation
Litigation

Representative matters

Was lead counsel in two landmark infrastructure arbitration cases in Hong Kong with USD 500 million at stake (ICC Rules);

Represented the operator of a renowned hotel in litigation over a USD 55 million gambling win dispute;

Was counsel in an arbitration over commodities trading held in Geneva with USD 10 million at stake (Swiss Rules);

Advised and successfully represented a renowned European automaker in a tax dispute with the Vietnam Customs Authority, relying on the new commitment by the Vietnamese government to WTO rules;

Represented a Japanese cosmetics maker in a dispute against Vietnamese trading partner for unpaid stocks where the Vietnamese party carried out material dishonest dealings.

“LNT & Partners’ practice head Le Net wins plaudits for his ability to address clients’ queries ‘concisely and accurately’. Most notably, the team is experienced in cross-boarder project finance deals.”

LEGAL 500, 2016

“LNT & Partners is well versed in assisting with ODA-financed projects and has a strong track record acting for both Vietnamese and international clients.”

LEGAL 500, 2016

“Growing reputation in the market, advising a raft of local and international banks. Areas of activity include project finance and trade finance,...”

CHAMBERS AND PARTNERS, 2015



FINANCIAL SERVICES

In a financial market that is growing increasingly regulated and complex in nature, it pays to have an experienced and commercially focused legal adviser to navigate through Vietnam's legal framework.

At LNT & Partners, we deliver this insight. Our financial services lawyers understand the importance of handling risks associated with securing successful transactions, and pride themselves on maintaining a reputation among multinational and domestic financial institutions. Whether it is negotiating, modifying or enforcing financing arrangements, we offer practical and strategically oriented solutions to achieve successful commercial outcomes for our clients.

Our team's dedication also plays into our role in resolving Vietnam's fallout following the global financial crisis, where our lawyers have been at the forefront of advising on numerous corporate restructurings for established financial institutions in the country. It is this experience that has seen our Financial Services group being consistently ranked by Chambers Global since 2009 and recognized by IFLR1000.

In particular, our financial service practice group boasts profound knowledge and experience in project finance where the firm advised on multi-million to multi-billion cross-border transactions. Naturally, the firm is often sought for complex project finance transactions.

Main specialties

Banking and Credit Institutions
Capital Markets
Project Finance
Private Equity & Venture Financing
Trade Finance
Securities, Derivatives & Financial Products

Representative matters

Advised on a USD 800 million international bond and credit link note issue by one of the leading banks in Vietnam;

Advised a local bank on a USD 300 million project finance loan for an ODA-financed project;

Advised on a USD 300 million syndicated loan by two Singaporean banks for the financing of an FPSO unit;

Advised on a USD 175 million financing deal for three oil tankers serving the Dung Quat Refinery;

Advised a local bank on a USD 160 million project finance deal to build a 400 ft oil rig.



“Very responsive and knowledgeable.”
ASIA LAW PROFILES

PHARMACEUTICAL INTELLECTUAL PROPERTY & TMT

At LNT & Partners, our specialized pharmaceutical, intellectual property and TMT lawyers can protect our clients' ideas, brand, inventions, innovations, and above all, their reputations. Our team is active in a wide array of sectors and has been recognized for its depth of intellectual property services, ranging from the standard to the complex. We are equally capable of advising on technology transfers, outsourcing, and licensing agreements.

The Pharmaceutical, IP and TMT practices boast team experience and specialist knowledge in the pharmaceutical sector where the firm represents and advises some of the largest multinational pharmaceutical companies in Vietnam.

Main specialties

Biotechnology
Entertainment (movies, music, media)
Franchising
Internet and Online Advertising
Pharmaceutical products
Medical Equipment
Tech Media Telecom
Trademark, Patent, and Copyright
Registration, Commercialization,
Enforcement, Litigation

Representative matters

Represented several pharmaceutical companies in restructuring their businesses in Vietnam;

Represented a large foreign franchise in the structure and commercialization of a well-known international consumer brand;

Represented a leading consumer product company over a significant trademark dispute;

Represented one of the most dominant electronics companies in the world in matters involving online access to copyrighted material;

Advised a local major pharmaceutical company so it could acquire a company based in the United States.

A nighttime photograph of a city skyline, likely Singapore, with numerous skyscrapers illuminated. A prominent white, illuminated structure is visible in the foreground. A large red semi-transparent box is overlaid on the upper portion of the image, containing two quotes and their sources.

“LNT & Partners has a proven track record handling development projects and is led by Thai Binh Tran, who is able to draw on his previous in-house experience with an urban infrastructure developer.”

LEGAL 500, 2016

“...expertise on infrastructure matters, including advising on projects in the road, rail and real estate sectors.”

CHAMBERS AND PARTNERS, 2015

REAL ESTATE & INFRASTRUCTURE

Vietnam has seen unprecedented growth in its real estate and infrastructure in recent years, and it is expected to continue growing. However, implementing new projects comes with an array of challenges – from obtaining capital and licenses, to complying with multiple levels of government regulations. Similar issues arise with real estate, as the pace at which Vietnam's legal framework on real estate ownership, leasing and maintenance changes rapidly. With millions (or billions) of dollars at stake, it pays to have a legal adviser to navigate through all stages of the development or ownership process in arguably one of Vietnam's most regulated sectors.

At LNT & Partners, our real estate and infrastructure team has been at the forefront of many of the largest project developments in Vietnam. From highways to dams, shopping complexes to hospitals, our team is familiar with a broad spectrum of development – including those of key national significance. Our lawyers are particularly renowned for delivering cutting-edge and multidisciplinary advice to the public and private sectors on all aspects of project development.

With strong expertise in the real estate matters, our clients benefit from our lawyers' commercial awareness, as they closely monitor and track any commercial and legal developments in Vietnam's real estate market. This ensures that our clients receive up-to-date advice from advisers who not only know the law, but who are equipped to anticipate real estate trends.

Main specialties

Infrastructure
Projects
Real Estate

Representative matters

Advised a joint venture on a major USD 7.5 billion island multiplex project which includes residential, commercial, entertainment and medical establishments;

Advised a major oil and gas group in a major oil refinery project;

Advised on a USD 3 billion rapid transit network in HCMC;

Advised a major bank in an aircraft finance matter of 57 airbus A320

Advised a Singaporean developer in a major USD 140 million residential multiplex in HCMC;

Advised a joint venture on a USD 1.5 billion apartment complex project;

Advised a Japanese hypermarket giant in establishing two hyper malls in HCMC;

Advised the government on an ODA-financed water purification facility project.

OUR PARTNERS

The name of our firm is complimented by the reputation of our partners, all of them leading lawyers in their fields. For further information about us or how we can assist you in your commercial endeavors, please contact:

Corporate and M&A

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Mr. Binh Tran
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Dr. Tuan Nguyen
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Pharmaceutical, Intellectual Property & TMT

Real Estate & Infrastructure

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Practice areas

Compliance
Foreign Investment
M&A
Employment/Labor
Dispute Resolution

Industry coverage

Funds & Private Equity
Distribution/Retail
Franchise
Manufacturing
Education
Healthcare and Pharmaceutical

Mr. Bui is the Managing Partner of LNT & Partners. He is a partner in charge of the firm's Corporate practice group and acts on behalf of a wide range of domestic and foreign investors. He has aided foreign investors in their commercial objectives in all aspects of investment in Vietnam, and is familiar with establishing businesses and contractual arrangements, asset or company acquisitions, private equity matters and business restructurings. He also advises investors on operational issues such as employment, corporate governance, contractual matters and dispute settlement. Mr. Bui's valuable experience extends into practice areas including projects in manufacturing, mining, processing, food and beverages, trading and retail, franchise, tourism, IT services, advertising, logistics, education and pharmaceutical sectors.

Mr. Bui is a frequent contributor to local and regional business publications. He is also invited as a regular speaker at conferences and seminars on foreign investment, M&A and restructuring, contract, employment, and dispute settlement in Vietnam. Prior to joining LNT & Partners, Mr. Bui was a Senior Associate at a 'Magic Circle' firm, where he provided extensive legal counsel to a broad range of corporate clients.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
Inter-Pacific Bar Association
International Bar Association

Education

LL.M. (Nagoya University, Japan)
LL.B. (Ho Chi Minh City University of Law,
Vietnam)

Languages

English
Vietnamese
Japanese



Ms. Nguyen Ha Quyen Hoang

Email: Quyen.Hoang@LNTpartners.com

Practice areas

Employment/ Labor
M&A
Compliance
Dispute Resolution

Industry coverage

Insurance
Distribution/Retail
FMCG
Manufacturing

Ms. Nguyen Ha Quyen Hoang is a partner in charge of the firm's Corporate practice group. She advises in matters of corporate and commercial compliance, mergers and acquisitions, contract drafting and negotiation, investment, labor, and intellectual property. She has been ranked by Chambers and Partners as a Corporate/M&A expert. Ms. Hoang and her team have been consistently and proactively involved in the successful completion of various projects, including numerous and high profile foreign-invested projects, mergers and acquisitions, restructuring and corporate management. She has also been active in arbitration and dispute settlement. Spanning over 18 years of experience, Ms. Hoang has been recognized by the legal community as one of few life insurance law experts in Vietnam that has a comprehensive understanding of international insurance regulations and their application under Vietnamese law.

Ms. Hoang has been held in high regard and recommended by the Asia Law Profiles for having "all the important connections and experience" that corporate clients need in addition to her being recognized as a Leading Lawyer for Corporate and M&A and Labor & Employment for 2 years in 2014, 2015. Ms. Hoang is also a regular columnist for the PhapLuat Newspaper, the Vietnam Investment Review and several other legal periodicals.

Prior to co-founding LNT & Partners, Ms. Hoang was Chief Counsel and Head of PR for a U.S. insurance company, in which she was a member of the executive board, undertaking a broad portfolio of responsibilities and getting involved in all strategic decisions for the company. Ms. Hoang also previously worked as in-house counsel for British American Tobacco (Vietnam), where she advised in numerous domestic and international commercial issues. She is a co-founder of the firm.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
Law Association for Asia and the Pacific

Education

LL.M. (University of the West of England, U.K.)
LL.B. (Ho Chi Minh Law University, Vietnam)
Certificate (WIPO and SIDA – Copyrights and Related Rights in the Global Economy)

Languages

English
Vietnamese

**Dr. Net Le**Email: Net.Le@LNTpartners.com**Practice areas**

Financial Services
Real Estate/ Infrastructure
International Arbitration
M&A
Tax

Industry coverage

Banking
Electronics/ Power Plants
Airport and Roads
FMCG
Healthcare and Pharmaceutical
Real Estate/ Infrastructure

Dr. Net Le is a partner in charge of the firm's Infrastructure and Financial Services practice group, which is widely renowned for its capacity to tackle complex assignments. His deals have been highly regarded and contributed to the Firm's title of Deal Firm of the Year by ALB Thomson Reuters. His signatory transactions include major ODA infrastructure projects, complex ICC arbitrations, oil refinery and oil rigs.

Dr. Le has been selected as a leading lawyer in the fields of project finance, international arbitration, and infrastructure by IFLR1000, Legal 500 and Chambers Global since 2009. In 2012, Dr. Le was awarded the title of "Lawyer of the Year" by Vietnam's Ministry of Justice. He is a lecturer of civil law at the Ho Chi Minh City University of Law, and has authored textbooks that have been published in Vietnam and internationally.

Dr. Le is also an arbitrator at the Vietnam International Arbitration Centre (VIAC) in which he has chaired or co-arbitrated more than 30 cases and a member of Chartered Institute of Arbitrators (CIArb). Prior to co-founding LNT & Partners, Dr. Le worked at Baker & McKenzie and Clifford Chance.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
Vietnam International Arbitration Centre
Inter-Pacific Bar Association
Chartered Institute of Arbitrators
International Chamber of Commerce

Education

Ph.D. (London School of Economics, U.K.)
LL.M. (Katholieke Universiteit Leuven, Belgium)
LL.B. (Warsaw University, Poland)

Languages

English
Vietnamese
Polish
French



Dr. Anh Tuan Nguyen

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Practice areas

Antitrust/ Competition
M&A
Employment/ Labor
Compliance
Foreign Investment

Industry coverage

Healthcare and Pharmaceutical
FMCG
Distribution/Retail
Education

Dr. Anh Tuan Nguyen is a partner in charge of the firm's Corporate practice group. Leading multinational companies in the pharmaceutical, FMCG and consumer goods industries regularly seek Dr. Nguyen's expert advice in matters concerning importation, distribution, sales and antitrust. He leads a team specialized in the healthcare sector and antitrust.

Dr. Nguyen has been singled out for his work in the healthcare practice in Vietnam by Asialaw for being "very knowledgeable of the healthcare industry as well as the local environment." In corporate and antitrust matters, he advises client in various issues including Greenfield investment, M&A, corporate restructuring, filing for clearance and compliance trainings, along with specific experience in commercial dispute settlements. Dr. Nguyen is recognized by the legal community as one of the few qualified competition law experts in Vietnam who has an in-depth understanding of international antitrust regulations and their application under Vietnamese Competition Law.

Dr. Nguyen was a lecturer at the Ho Chi Minh City University of Law for more than 10 years. Currently, he is a visiting lecturer for lawyer certification courses at the Judicial Academy in Ho Chi Minh City and regular speaker at domestic and international forums. Dr. Nguyen has also authored numerous legal articles and books, which have been circulated as academic materials by educational institutions including Wolters Kluwer and Global Competition Review. He is one of firm's co-founders.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
International Bar Association
Arbitrator at FCCA

Education

LL.D. (Nagoya University, Japan)
LL.M. (Lund University, Sweden)
LL.B. (Ho Chi Minh City University of Law, Vietnam)

Languages

English
Vietnamese



Dr. Thi Kim Vinh Nguyen

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Practice areas

Dispute Resolution
Tax

Industry coverage

Banking
Healthcare and Pharmaceutical
Insurance
Real Estate/ Infrastructure

Dr. Thi Kim Vinh Nguyen oversees the Dispute Resolution practice group in coordination with Mr. Van Su Tran. Having previously served as an arbitrator for 14 years, a Judge at People Court for 5 years and at Supreme Court for 11 years, Dr. Nguyen has developed a highly regarded reputation for handling trade and business, labor, administration, family and marriage, civil and criminal disputes.

Dr. Nguyen's representation in several landmark cases in Vietnam led her to being recognized by multiple reputable legal publications including Asia Law Profiles and The Asian Lawyer. Dr. Nguyen was a finalist for the title of "Dispute Lawyer of the Year" by The Asian Lawyer in its premiere Emerging Market Awards. Furthermore, Dr. Nguyen is now recognized as a Leading Lawyer by Asia Law Profiles for a second consecutive year in 2014, 2015. She was also awarded the title "Vietnam Disputes Star of the year" in the prestigious Asialaw Asia-Pacific Dispute Resolution Award 2015.

Dr. Nguyen is also a lecturer at the Judicial Academy of the Ministry of Justice of Vietnam and has been appointed as a judge of academic competitions at the Ho Chi Minh University of Law.

Prior to co-founding LNT & Partners, Dr. Nguyen was a judge at the Supreme People's Court of Vietnam and had amassed an impressive level of case settlement.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
Former Arbitrator, Ho Chi Minh City Economic Arbitration Centre
Former Deputy Judge, Economic Court of the Ho Chi Minh City People's Court
Former Judge, Supreme People's Court

Education

Ph.D. (Institute of State and Law, Vietnam)
LL.M. (Institute of State and Law, Vietnam)
LL.B. (Leipzig University, Germany)
Certificate of Arbitration (Economic arbitration, Vietnam)

Languages

Vietnamese
German



Mr. Thai Binh Tran

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Practice areas

Real Estate/ Infrastructure
Dispute Resolution
Corporate Governance
Foreign Investment

Industry coverage

Real Estate/ Infrastructure
Funds & Private Equity
Distribution/Retail
M&A
Tax

Mr. Thai Binh Tran is a partner in charge of the firm's Real Estate & Infrastructure Practice Group, and brings with him more than 15 years of legal experience. Mr. Tran has advised clients on a wide variety of matters covering all aspects of the real estate industry, including project implementation, land use rights and property ownership-related matters, property acquisition transactions and taxation matters, and real estate project development procedures.

Mr. Tran has been recognized for his involvement in the development of numerous prominent and successful property projects in Vietnam, namely the Saigon South New Urban Center, Dragon City, Nhon Trach New City Center in Dong Nai Province, the Oasis Village, Becamex-Tokyu in Binh Duong Province and Ecopark in Hung Yen Province. He comes recommended by The Asian Lawyer and Asia Law Profiles in 2015, named in the finalist of M&A Lawyer of the Year by The Asian Lawyer and as leading lawyer for Construction & Real Estate by Asia Law Profiles in 2015. He was also conferred with the certificates of merits by the Mayor of HCMC in 2007 and 2008 for excellent contributions towards the development of the Saigon South New Urban Center.

Memberships

Vietnam Bar Federation
HCMC Bar Association
Inter-Pacific Bar Association
Ho Chi Minh City Real Estate Association

Education

LL.M. (University of the West of England, U.K.)
LL.B. (Ho Chi Minh City University of Law, Vietnam)
B.A. (University of Social Science and Humanities,
HCMC, Vietnam)

Languages

English
Vietnamese



Mr. Van Su Tran

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Practice areas

Dispute Resolution
Real Estate/ Infrastructure
Banking & Finance

Industry coverage

Real Estate/ Infrastructure
Funds & Private Equity
FMCG

Mr. Van Su Tran is a partner in charge of the firm's Dispute Resolution Practice Group and his experience spans over 30 years. His practice spans from reconciliation and resolution of commercial disputes arising from domestic and cross-border transactions, relating to the transportation of goods, to construction investment, banking and finance, and cargo insurance. Mr. Tran also has extensive experience in handling intellectual property disputes, technology transfers, stock and bond transfers, company membership disputes and bankruptcy.

Mr. Tran has received extensive recognition by the State for his valuable contributions to the legal landscape of Vietnam. He was the recipient of the Third Class Labor Order by the State President in 2009, the Certificate of Merits by the Prime Minister in 2007, and several Certificates of Merits by the Ministry of Justice, the People's Supreme Court and the HCMC People's Committee. In addition, Mr. Tran is now recognized as leading lawyer for Dispute Resolution by Asia Law Profiles.

Prior to co-founding LNT & Partners, Mr. Tran was an arbitrator for the Ho Chi Minh City Economic Arbitration Centre for 14 years and was the Deputy Chief Justice of the Ho Chi Minh City People's Court in charge of the Economic Court for 19 years.

Memberships

Vietnam Bar Federation
Ho Chi Minh City Bar Association
Former Arbitrator, Ho Chi Minh City Economic Arbitration Centre
Former Judge, Economic Court of the Ho Chi Minh City People's Court
Former Deputy Chief Justice, Ho Chi Minh City People's Court

Education

LL.M. (State and Law Institute, Vietnam)
LL.B. (Hanoi Law University, Vietnam)
B.A. (Ho Chi Minh City Economic University, Vietnam)

Languages

English
Vietnamese



Dr. Sy Chung Pham

Senior Counsel

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Practice areas

Corporate Compliance
Foreign Investment
M&A
Intellectual Property

Industry coverage

Distribution/Retail
Manufacturing
Natural Resources
Logistics
FMCG

As a Senior Counsel to LNT & Partners, Dr. Pham brings with him over 20 years of experience in advising on international trade and foreign investment matters.

Dr. Pham's key strength lies in his extensive public sector experience and keen legislative insight into Vietnam's foreign trade and investment laws. Thanks to his deep understanding of the Vietnamese Government and his extensive experience in navigating the country's intricate regulatory maze, Dr. Pham offers practical advice in even the most complex investment projects.

Prior to joining LNT & Partners, Dr. Pham was the General Director of the Planning Department of Vietnam's Ministry of Industry and Trade, in which he was at the forefront of some of the largest projects to enter the country. He was also a Commercial Counselor in Czech Republic and Slovakia.

Memberships

Vietnam Bar Federation
Ha Noi Bar Association
Vietnam International Arbitration Centre

Education

Ph.D. (National University of Kiev, Ukraine)
LL.M. (National University of Kiev, Ukraine)
LL.B. (Hanoi University, Vietnam)

Languages

English
Vietnamese
Russian



Mr. Xuan Thuy Nguyen

Partner

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Practice areas

M&A
Foreign Investment
Compliance
Dispute Resolution

Industry coverage

Insurance
Distribution/Retail
FMCG
Manufacturing

Mr. Xuan Thuy Nguyen, with nearly 10 years of experience in legal practice, is a Partner at LNT & Partners. He has successfully advised a number of foreign investors, domestic companies and regulatory agencies in Vietnam on mergers and acquisitions, corporate, labor and real estate law.

Furthermore, Mr. Nguyen also achieved the Best Graduation Thesis on competition law after graduating from Ho Chi Minh City University of Law. He is frequently sought after for comments on drafts of legal regulations for investment law, enterprise law and planning law. Mr. Nguyen is also a contributor for Vietnam Investment Review, Vietnam News, Global Legal Insights and other legal magazines.

Education

LL.B. (Ho Chi Minh Law University, Vietnam)

Languages

English
Vietnamese



Mr. Vo Quoc Son Tran

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Practice areas

Tax
Foreign Investment
Financial Services
M&A
Employment/Labor
Real Estate
Funds

Industry coverage

Wine, Beer, Alcoholic beverage
Food & beverages
FMCG
Corporate/Investment
Real Estate
Securities
Listing
Manufacture

Mr. Tran Vo Quoc Son has nearly 20 years of experience in legal practices and currently acting as a Senior Counsel in LNT & Partners. He has been recognized for his successful M&A projects, namely, Heineken Vietnam to acquire Australia's Foster Brewing Group, Quang Nam Beer Factory, and providing consultancy on investment structure and divestment for the projects i.e Nam Hai, Hyatt Regency Da Nang, Mongomorilink, IRT, divestment in PepsiCo to sell 51% capital to Japan's Suntory Holding, local companies and Vietnamese authorities as relevant to tax, investment, finance, banking, M&A and other real estate issues.

Prior to joining LNT & Partners, he was the Chief Counsel of Heineken Vietnam, Indochina Capital, PepsiCo, Unilever Vietnam, Novaland.

Memberships

Vietnam Bar Federation
Ho Chi Minh Bar Association

Education

Master in Business Management (Shidler School of Business, USA)
LL.B. (Ho Chi Minh City University of Law, Vietnam)
Bachelor of International Economics (Foreign Trade University, Vietnam)
Postgraduate Program in Business & Law (Swinburn University, AUS)
Fulbright Program in Law & Economics (Vietnam)

Languages

English
Vietnamese



Ms. Thanh Minh Vu

Senior Associate

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Practice areas

Tax
Foreign Investment
Financial Services
M&A
Employment/Labor

Industry coverage

Banking
Electronics/ Power Plants
Airport and Roads
FMCG

Ms. Thanh Minh Vu, with nearly 9 years of experience in legal practice, is a Senior Associate at LNT & Partners. She has successfully advised a number of foreign investors, domestic companies and regulatory agencies in Vietnam on tax, investment, banking & finance and M&A, labor matters.

Prior to joining LNT & Partners, she was the head of legal department of Vietnam Chemical Finance Joint Stock Company (VCFC). She is also a writer for many publications, such as Vietnam Investment Review, Vietnam News, etc.

Memberships

Vietnam Bar Federation
Ho Chi Minh Bar Association

Education

LL.B. (Hanoi University of Law)
LL.M. (Hanoi National University, Vietnam)

Languages

English
Vietnamese