

quinn emanuel urquhart & sullivan, llp

china



Why Quinn Emanuel China?

We have extensive experience in representing our clients in complex legal matters relating to China.

Our team has assisted both multi-national corporations and Chinese companies in dealing with international litigation, government investigation and arbitration risk.

China team leader Sam Williamson is the only Chinese-speaking former US federal prosecutor at an international firm in China.



This brochure aims to give an overview of the services our offices in Shanghai and Hong Kong can offer you.

Whether you need an aggressive litigation strategy, or a deft touch in settlement negotiations, our Partners and Associates have the skills and experience to deliver the results you need.

We recognize all cases are different. Each has its own wrinkles, personalities, sometimes hidden agendas, and often politics, and we approach each matter as a unique situation.

Our Global Reputation

With 800+ lawyers and 23 offices in over 10 countries across the world, Quinn Emanuel has a truly global presence.

We understand that disputes aren't confined by borders. Quinn Emanuel's offices routinely work together internationally to find solutions to multi-jurisdictional problems.

“Better. Faster. Tougher. Scarier.”

- The American Lawyer

“We have had great victories together.”

- Catherine Lacavera

Head of Litigation, Google

Who we are in Shanghai



Sam WILLIAMSON Sam is the Harvard-educated former chair of another international law firm's litigation and investigation practice in Asia. He is the only Chinese-speaking former federal prosecutor at an international firm in China. In addition to multiple stints in China, he has also lived in Japan and Singapore at various times in his career (e.g., a former Fulbright Scholar at the National University of Singapore) and has represented clients in cases and investigations all over Asia, including China, India, Japan, Korea, Hong Kong, Macau, Vietnam, Indonesia, Malaysia, Singapore, and Thailand. He the only partner at an international firm based in the PRC who regularly serves as lead counsel in representing Chinese and China-based entities before US enforcement authorities and in complex contested civil court proceedings.



Xiao LIU Xiao is one of the rare Chinese lawyers who have extensive first-hand experience in U.S. litigations and enforcement actions, including working on trials and directly interacting with U.S. regulators on behalf of Chinese clients. He received law degrees from Peking, Cambridge, and Harvard, has been admitted to both the Chinese bar and New York bar, and has extensive experience representing Chinese and multinational companies in cross-border commercial litigation and government enforcement actions. Prior to joining our firm as a partner, Xiao interned at the Chinese Supreme People's Court and practiced with two leading international firms and a leading Chinese firm in New York and Beijing.

Who we are in Hong Kong



John RHIE John is Managing Partner of Quinn Emanuel's Hong Kong office and the Head of the International Arbitration practice in Asia. John specializes in international arbitration, both commercial and investment treaty, as well as cross-border/international litigation and white collar crime. John is recognized as a leading expert in the field of international arbitration and is ranked by all major legal publications.



Duncan WATSON Duncan specialises in international arbitration, and is qualified in both Australia and England & Wales. He has acted for multinational corporations and high net worth individuals based in Korea, Indonesia, China, India, Russia, Denmark, South Africa, the Middle East, Australia, the US and the UK.



Carey R. RAMOS Carey is Partner in the New York and Hong Kong offices and Co-Chair of the firm's National Media & Entertainment Practice. He has a broad practice that concentrates on cross-border disputes and media and technology matters. Mr. Ramos has successfully represented prominent clients in widely publicized patent, copyright, trademark and trade secret actions involving music, motion pictures, computer technology, telecommunications, consumer electronics and fashion/luxury products.



Harold (Hyunshiki) NOH Harold specializes in international arbitration and cross-border litigation as well as white collar crime. He is qualified in Republic of Korea and is registered as foreign lawyer in Hong Kong.



A Talented Team

The China team is comprised of Chinese-speaking attorneys from top-level schools (Harvard, Yale, Chicago, the University of Pennsylvania, New York University and Peking University) with experience in a wide variety of investigative and litigation matters.

This group has deep experience in advising corporations and individuals in sensitive projects all over Asia, and in China in particular, and can handle those projects with legal rigor while also observing both commercial and cultural imperatives.

Quinn Emanuel recruits only the very best talent, so you can be assured that your case will be handled with expertise at every level.

Practice Areas

Commercial Litigation

Our team of Chinese-English bilingual litigators are fluent in both the U.S. and Chinese legal systems and specialize in cross-border commercial litigation with a China-component. We have represented Chinese companies and individuals in major litigations in the U.S. and Chinese/multinational clients in litigations in China (together with local counsel). We have extensive experience acting for and against Chinese businesses.

We excel in designing and implementing strategies with both the global litigation landscape and Chinese local legal and business environment in mind. We are known for our knowledge and skills about issues unique to China-related litigants, such as issues of service, personal jurisdiction, forum shopping, discovery, injunctive relief, and enforcement of judgments. We have accumulated important know-how about issues that might not occur as essential to teams unexperienced in China-related litigation but often have material impact, such as translation issues about both written documents and oral testimonies, document preservation and production practices of China-based businesses, and communications with witnesses with Chinese background.

Practice Areas

Intellectual Property Litigation

Levering our firm's powerful IP litigation platform and our China expertise, we have established a China-related IP litigation practice that focus on assisting multinational companies with IP issues in China (sometimes together with Chinese counsel) and representing China-based businesses in IP disputes in the U.S. and elsewhere in the world.

Our China-related IP practice covers a wide range of forums and perspectives, from patent to trademark and trade secret, from civil litigation to ITC proceedings and criminal investigation of economic espionage, from cracking down on knock-off manufacturers in China on behalf of multinational brands to defeating investigations against Chinese companies in 337 investigations at the ITC.

White Collar & Corporate Investigations

Our China team has extensive experience in representing multinational companies in government investigations, internal investigations and other compliance issues relating to business operations in China, including assisting them in responding to inquiries and investigations by Chinese government authorities. We have conducted numerous investigations in China, including analyzing evidence in Chinese, conducting interviews with witnesses in Chinese and liaising with Chinese local counsel in resolving labor disputes as result of remedial measures. We also routinely advise companies on compliance programs that are tailored toward addressing business risks in China and conduct due diligence on China-based business operations.

We also have extensive experience representing China-based businesses in investigations and prosecution by the U.S. government authorities.

Practice Areas

Arbitration

Our greater China team, including arbitration lawyers in both Hong Kong and Shanghai, has extensive experience in handling major international arbitrations for and against China-based businesses. Our partners in greater China have been recognized as the preeminent arbitration practitioners in this region by various legal publications.

We have been involved in cases arbitrated with virtually every major arbitration institution in the world, including particularly the HKIAC and the SIAC. Many of the cases we have handled involved Chinese language proceedings and application of Chinese law and Hong Kong law.

We also have extensive experience in handling arbitration-related litigation in Mainland China and Hong Kong, such as defending and/or challenging arbitration clauses, seeking and/or challenging injunctive relief relating to arbitration proceedings, and enforcing and/or challenging arbitral awards.

What People Say About Quinn Emanuel

“I feel I can trust [Sam Williamson] to be objective, professional, efficient and very responsive with valuable and business-oriented advice. He is very engaged in matters that he is entrusted with,” a client reports.”

- Chambers Asia-Pacific

**“A GLOBAL FORCE IN
BUSINESS LITIGATION”**

The Wall Street Journal

“[the team has] an excellent reputation for its skill in managing headline-grabbing IP and finance disputes. A bilingual team fully equipped to represent international clients in commercial arbitrations held under a variety of arbitral rules.”

- Chambers Asia-Pacific

Recent Accolades

Ranked in Chambers Global 2019 & Chambers Asia-Pacific 2019 for China - Corporate Investigations/Anti-Corruption (International Firms), China - Dispute Resolution: Arbitration (International Firms), South Korea - Dispute Resolution: International Firms

Ranked in Chambers Global 2018 & Chambers Asia-Pacific 2018 for China - Dispute Resolution: Arbitration (International Firms), China: Corporate Investigations/Anti-Corruption (International Firms) (Recognised Practitioner), Dispute Resolution: Arbitration (International Firms)

Sam Williamson, and John Rhie were ranked in Who's Who Legal 2018 & Who's Who Legal: Investigations 2017



Geographic Scope and Industry Focus

In addition to Mainland China, we have provided advice in cases in nearly every country or region in Asia, including: India, Japan, Korea, Singapore, Malaysia, Thailand, Indonesia, Vietnam, Australia, Hong Kong and Macau.

Moreover, we have assisted clients in a broad variety of industries, including: finance, automotive, engineering/construction, healthcare/pharmaceutical/medical device, IT consulting, hospitality, chemicals, food products, accounting services, information technology, and many others.

Notable Cases: Commercial Litigation

Representing the Bright Food Group, a major Chinese state-owned company in food industry in its commercial litigation against a major international bank arising out of complicated derivative transaction contracts. This matter has involved litigation in England and Shanghai, and the application of English, Hong Kong and PRC laws.

Representing a leading Chinese Sovereign Wealth Fund in a multi-billion dollar dispute with numerous prominent international investment banks regarding securities fraud and improper collusion by the banks.

Representing a leading Chinese Private Equity fund in a dispute with one its portfolio investment companies regarding the proper payment of, and accounting for, dividends and other fees due to the fund.

Notable Cases: IP Litigation

Represented a Chinese health products company accused of patent infringement by Cargill. The investigation was settled favorably very early in the litigation.

Representing Chinese company Ledman Optoelectronic in defeating an ITC investigation against Ultravision involving alleged patent infringement relating to certain Modular LED technology.

Representing an American designer in deploying a series of actions against knock-off manufacturers in China, including administrative actions at the Chinese trademark registration authorities and civil litigation in Chinese courts (liaising with Chinese local counsel).

Defending Anta, a major Chinese sportswear brand, in a trademark litigation in the Eastern District of Virginia.

Notable Cases: White Collar & Corporate Investigations

We advised a major Chinese fast-food chain regarding allegations of misconduct in its executive team and related matters.

We represented a major global pharmaceutical company in internal investigations relating to allegations of bribery regarding the company's operations in China, and advising the company with regard to self-reporting obligations arising from FCPA settlements with the Department of Justice/ SEC.

We represented a publicly listed Chinese education company in response to inquiries from the SEC.

We represented the Chinese subsidiary of a Fortune 500 Company in the food industry in an investigation relating to a senior executive and the IPO-readiness of the Chinese subsidiary and devised its anti-bribery compliance policies and internal controls.



Notable Cases: Arbitration

We represented a U.S.-based electric car company against its Chinese shareholder in a highly publicized arbitration in the HKIAC arbitration, where we successfully obtained injunctive relief against the Chinese shareholder from an emergency arbitrator;

We are representing a Chinese electronics and electric vehicle manufacturer in a dispute concerning the sale of defective machinery for the production of solar cells, in a Hong Kong seated HKIAC arbitration.

We are representing a Chinese digital media company in a \$200 million commercial claim against a sovereign State in Africa; the matter is being litigated in the London Court of International Arbitration.

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