Firm Overview

Over nearly three decades, as now, our clients trust and rely on us for our consistent service, commitment and perseverance to deliver practical and commercial solutions in relation to complex legal transactions.



The L&L Mindset

Why choose us?

We thrive in intensity: Our team is known for seamlessly executing high value, complex transactions. We have advised our clients on a significant number of innovative and complex cross-border & domestic deals, some being the first of their kind in the business ecosystem in India.

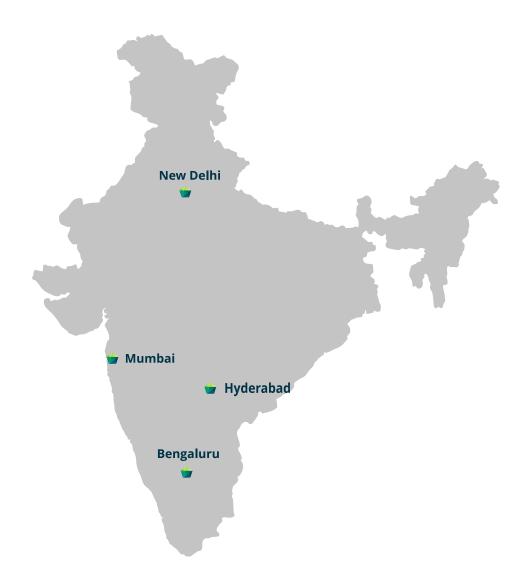
We revel in diversity: Keeping in mind the convoluted and multifaceted nature of transactions, our diverse teams have proficiently applied their knowledge across central pivots of key legal transactions in diverse practice areas, industries and jurisdictions. We work with companies, financial institutions, funds and governments to execute their most significant deals and to resolve their disputes. We want our clients to know they have made the right choice, every time.

We understand business and its legal implications: Clients' businesses are our business. We deliver balanced advice with high-quality legal input and our truly insightful business intelligence, taking cognizance of the commercial aspects of the situation, as well as the political environment, the wider risk paradigm and reputational considerations. We seek perfection, innovation, and proactively identify the risks involved in transactions. We constantly seek feedback from our clients to allow us to understand their current and future needs and to shape our practice to meet them.

Integrity matters to us above all: Investing in our clients is not our only promise. Our mind-set is a special mix of integrity, intelligence, energy and strategy and reflects the backbone of our firm. It is this conspicuous character that defines us. It is what enables us to be our best for our clients - their guiding star, and their trusted legal advisor.

Pioneers in commercial legal advice, we understand our clients' business across diverse sectors and jurisdictions. Today, we are known for our adeptness in identifying and mitigating risk for our clients by providing them with topnotch legal solutions.

Our culture empowers us to simply pursue the best results for our clients and we, as a team of 350 lawyers, with over 75 partners, across 4 offices, continue to walk that extra mile for every legal challenge we face.



Contacts



Rajiv K Luthra
Founder & Managing Partner
New Delhi
rajiv@luthra.com



Mohit Saraf Senior Partner New Delhi msaraf@luthra.com



HS 'Bobby' Chandhoke

Senior Partner

New Delhi

bobby@luthra.com



Sudhir Sharma
Senior Partner
New Delhi
ssharma@luthra.com



Vijay Sondhi Senior Partner New Delhi vsondhi@luthra.com

The best legal experts

They're able to marshal the troops and get the right response from them, and are very good at bringing in capability from across the firm as required.

CHAMBERS ASIA PACIFIC, 2019

Market - leading practice with a superb reputation for handling domestic and international matters.

CHAMBERS ASIA PACIFIC 2018

Although they are a large firm, you get boutique-style treatment when you talk to them; you're not just a number and they don't make you feel like just one of many.

CHAMBERS ASIA PACIFIC, 2019

The firm & our lawyers have also been recognized by









INDIA BUSINESS Law Iournal

Our areas of expertise

Anti-Corruption & Compliance

Our team regularly advises clients on Indian anticorruption laws as well as on the Indian implications of the U.S. Foreign Corrupt Practices Act [FCPA], 1977 and the U.K. Bribery Act, 2010. The Firm has advised several high-profile multinational clients in various sectors, including in the aerospace, defence, alcohol, manufacturing, hospitality, logistics and information technology sectors. The Firm has assisted clients in both a preventive role (i.e. drafting & implementation of Anti-Corruption Compliance policies) as well as a responsive role (i.e. conducting internal investigations and initiation of proceedings at various for in relation to corruption, fraud and money laundering related issues).

Banking & Finance

Our banking lawyers function as an integrated team to anticipate your needs and those of your financing, whether you are considering new financing, refinancing options or a restructuring. We advise on innovative lending transactions, bank products, credit products, deal structures, acquisition finance, funds lending, real estate finance, asset finance, syndicated lending, trade and commodity finance and on all types of secured transactions to meet your goals. Our clients range from blue chip corporates and private equity sponsors to lenders that include banks, insurance companies, funds, and other financial institutions.

Competition and Anti-trust Law

Our competition team advises on a wide gamut of antitrust and competition issues, including

competition investigations, litigation, compliance, advisory and merger control and we have structured numerous transactions relating to acquisitions, mergers and amalgamations. We have been involved in several behavioural investigations conducted by the Competition Commission of India (CCI) and have conducted compliance programs and antitrust risk assessments for various organisations across sectors. We represent clients before the CCI, the Competition Appellate Tribunal, High Courts and the Supreme Court of India.

Capital Markets

Our capital markets practice covers the full spectrum of domestic and cross-border securities issuances, including equity, debt and hybrid instruments. Our team assists and advises clients on planning/preparation, structuring and execution of domestic and overseas securities offerings such as IPOs, QIPs, ADRs, GDRs, REITs and InvITs. Our deal-experience includes some of India's largest IPOs, first-of their kind products such as sovereign ETFs and advising first-time issuers in a diverse array of businesses.

Corporate Commercial

Our Corporate and Commercial advisory practice is well equipped to steer complex transactions from start to finish and contracts of all natures. Known for our expertise on all aspects of a transaction such as post acquisition advisory, regulatory approvals, corporate-secretarial matters and on-going compliance, we use an integrated approach, working with multiple practice experts to identify the optimal strategy and structure for our clients. Our team advises companies, directors, shareholders, partnerships, limited liability partnerships, trusts and other business entities on a range of transactional and regulatory matters, in myriad sectors. Our team is also often and closely consulted by the government on the improvement of the regulatory landscape across sectors.

Dispute Resolution – Litigation & Arbitration

Our Dispute Resolution Practice, being one of the largest in India, with over two decades of experience, helps our clients to effectively manage their businesses through strategic risk management advice and mitigating risk at the outset. We cover a wide spectrum of sectors, in both representational and advisory legal services, guiding our clients, individuals and companies, on all aspects of their disputes - whether it is court litigation or arbitration - including court and tribunal appearances, the selection and management of experts, development and execution of strategy, conduct of hearings and settlement negotiations.

Insolvency & Restructuring

Our team has been at the forefront of several high profile insolvency resolution processes. The Firm is the first port of call for some of India's leading business houses and financial institutions active in this space, both domestic and overseas, exploring distressed acquisition opportunities, and the Firm is also a preferred advisor to top insolvency practitioners as well as lenders. Over and above this, the Firm has been front and centre in the evolution of the regulatory landscape, having been an important consultant to the government. The team is known for its solution oriented approach, navigating through the complex legal landscape in India without losing sight of commercial and business objectives and the team continues to enjoy the reputation of being able to deliver effective advice and provide guidance on complex restructurings and insolvency proceedings.

Intellectual Property – Patent & Trademark

Our IP team comprises of professionals with

expert grounding in every aspect of Patent, Trademark, Copyright and Design prosecution, business transactions (including structuring, licensing, franchising, joint-ventures, mergers & acquisitions, IP audits / Due Diligence, etc.) and litigation (including enforcement / anti-piracy). The Firm's clients range from large international and multinational corporations to upcoming start-ups and clients come to us for workable solutions for issues involving their products and IP portfolios. The IP practice of the Firm employs a global approach, fully integrating it into our multidisciplinary practice.

International Trade (WTO) Laws and Policy & Advisory

Ours is one of the few firms in India with a dedicated International Trade / WTO practice group. The practice group consists of leading legal practitioners including lawyers who, as government officers in the past, have contributed in the evolution of trade policy in India. The practice group is therefore well positioned to understand the complexities involved in these matters and accordingly provide assistance to clients.

Labour & Employment

Our employment team advises clients on all aspects of employment law, including litigation, transactional and advisory matters and the team represents clients before various courts and tribunals, ranging from basic domestic enquiries to cases before the Supreme Court of India. We assist in the management of employment risks for a number of multinational companies across diverse sectors, at all levels, in addition to providing strategic, high-level advice on crucial employment-related and compliance issues, as well as day-to-day support for human resources departments and in-house legal teams.

Mergers & Acquisitions

A pioneer in transactional legal advice, our M&A practice is a powerhouse of exclusive, complex M&A activity and corporate advisory matters. We understand our clients' businesses and have the ability to visualize a deal to eventually see it through seamlessly and in a timely manner. Our team has worked on some of the most challenging cross-border and domestic deals, with a strong sectoral focus, addressing all of our clients' legal requirements, combined with deep regulatory and market understanding. Our team advises both buyers and sellers on a range of share purchase and asset purchase transactions across a variety of business sectors, involving private and public listed companies and a number of stressed asset transactions.

Private Equity & Venture Capital Investments

Our dedicated Private Equity team, with their indepth local knowledge and appreciation of crossborder legal and structuring requirements, advises venture capital firms, hedge funds, private equity funds, mezzanine funds and infrastructure funds on making their investments. Our team works with a variety of target companies and funds (including sector specific funds such as technology, e-commerce, healthcare, infrastructure and real estate). Our Team is also skilled at the structuring of funds and investment vehicles. Our versatile approach has led us to complete the most challenging transactions in an agile and responsive manner, helping our clients through the full life cycle of investments — from fund formation to exit, and everything in between.

Project, Infrastructure & Energy

Having advised our clients on some of the largest and most prestigious projects, the Firm's experience in the infrastructure and energy sector is unparalleled. The Firm has assisted various stakeholders, such as project developers, contractors, Indian and foreign investors, regulatory authorities, multilateral institutions, international banks and financial institutions. We have also been closely involved in the creation of concession agreements and other government documents and have, thus, contributed greatly to the regulatory paradigm in this field. Our energy practice includes advising on renewable and non-renewable energy projects, including solar, wind and hydro, oil & gas, mining and biomass projects. Our infrastructure practice advises the construction, financing and operation of roads, railways, airports, ports, logistics, and water and waste management projects.

Real Estate

Our Real Estate Team handles work related to all types of real properties for developers, investors, lenders and business users, for domestic and overseas companies. Our in-depth understanding of the commercial and legal complexities pertaining to the ownership of land, acquisition of land, land use and conversion, regulatory and approval issues, foreign investment in real estate etc. assists our clients in planning the structure of and negotiating complex real estate transactions.

Tax (Direct & Indirect)

Our Tax Practice Group provides comprehensive advice and contemporary tax solutions to our clients. Well-equipped to render solutions-based advice on both direct and indirect taxation issues, the inter-disciplinary team comprises of Lawyers, Chartered Accountants, Company Secretaries and Tax Specialists. We advise several overseas, domestic and multinational clients operating in diverse sectors including aviation, automobile, auto-ancillary industries, retail, real estate, infrastructure projects, media and entertainment, hospitality, information technology and investment funds.

Clients

- Abbott Laboratories
- Abu Dhabi Investment Authority
- Adani Group
- Apollo Hospitals Enterprise Limited
- ArcelorMittal
- Asian Development Bank
- AT&TInc.
- Axis Bank
- Bank of India
- Barings
- Baxter International Inc.
- Cairn
- Capgemini
- CapitaLand Limited
- Carlsberg Group
- Carlyle Group
- Caterpillar Inc.
- Changi Airport

- ChrysCapital Group
- Citibank
- Cube Highways
- Dabur and Burman Group
- Deloitte Touche Tohmatsu India LLP
- Diageo
- DishTV India
- Dr. Lal PathLabs Limited
- Edelweiss Asset
 Reconstruction Company
 Limited
- EDF Energies Nouvelles
- Emerson group
- Essel Group
- Exxon Mobil Corporation
- Facebook Inc.
- Fidelity Investments Inc.
- FMC Corporation
- Ford Foundation

- Fortis Healthcare
- Global Infrastructure Partners
- Godrej
- Google LLC
- HDFC Bank
- Head Digital Works (formerly Head Infotech)
- HERO Group
- HSBC
- I Squared Capital
- ICICI Venture
- IDBI Bank
- JSW Infrastructure Limited
- JSW Steel Limited
- Jubilant FoodWorks Limited
- KKR
- Kleiner Perkins
- L&T Finance Limited
- Lighthouse Funds
- LVMH

- MacArthur Foundation
- Mylan Inc.
- Nippon Steel Corporation
- NTT Data
- Peepul Capital
- Play Games 24x7 Private Limited
- Samara Capital
- State Bank of India
- TATA Advanced Systems Limited
- Tencent Holdings Limited
- YES Bank Limited
- Zee Entertainment

NEW DELHI

1st and 9th Floor, Ashoka Estate, 24 Barakhamba Road, New Delhi - 110 001 T: +91 11 4121 5100 F: +91 11 2372 3909 E: delhi@luthra.com

MUMBAI

20th Floor, Tower 2, Unit A2, Indiabulls Finance Center, Elphinstone Road,
Senapati Bapat Marg, Lower Parel, Mumbai - 400 013
T: +91 22 4354 7000 / +91 22 6630 3600 F: +91 22 6630 3700
E: mumbai@luthra.com

BENGALURU

3rd Floor, Onyx Centre, No. 5, Museum Road, Bengaluru - 560 001 T: +91 80 4112 2800 / +91 80 4165 9245 F: +91 80 4112 2332 E: bengaluru@luthra.com

HYDERABAD

3rd Floor, Plot No. 8-2-619/1, Road No. 11, Banjara Hills Hyderabad - 500 034, Telangana T: +91 40 6620 6662 F: +91 11 2372 3909 E: hyderabad@luthra.com



W: www.luthra.com